



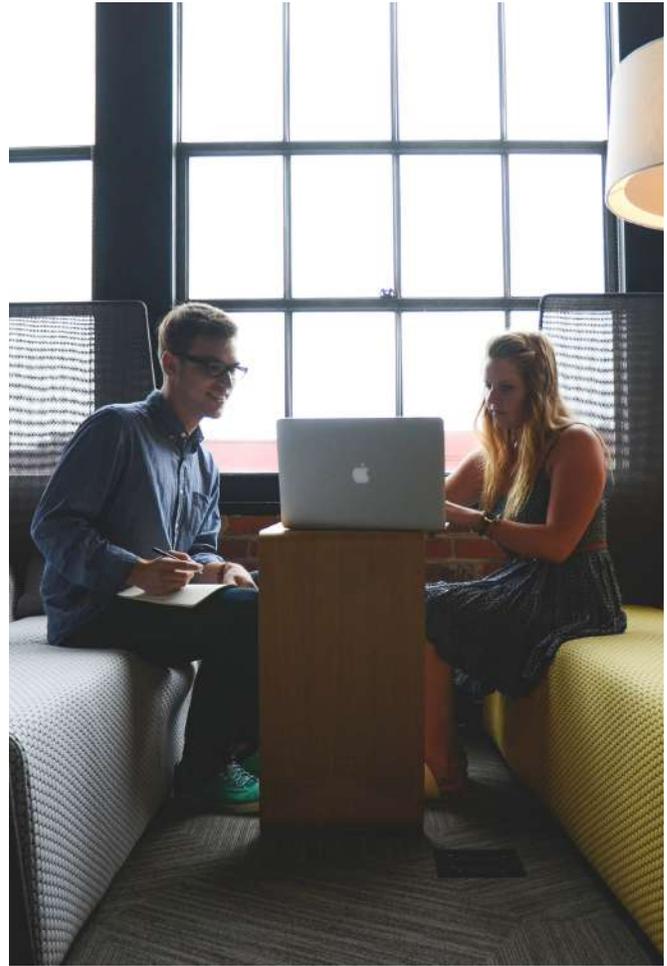
Smarter Offices with WiFi Enabled Endpoints Provided by Grandstream Networks

A modern office is a platform for employee productivity. This is an important concept to keep in mind when developing VoIP solutions for your clients, and as technology progresses it becomes easier to deliver the latest in industry advancements at a more affordable price point. Voice over WiFi, or VoWiFi, is one of those industry trends that our partner Grandstream Networks has opened up to small and medium businesses. Through Grandstream, we offer you an expertly crafted line of VoWiFi products to include in your portfolio. From high-speed access points to portable WiFi phones, you can offer your small to medium business customers the benefits of a VoWiFi environment that previously was only available to enterprises.



The Benefits of VoWiFi Mobile-Friendly Businesses

Balancing group collaboration and the need for individual employee autonomy is a difficult task for businesses when developing their office layout. Open layouts are great for collaboration and a sense of company synergy, but poor for individual productivity. Traditional offices boost individual productivity but can stifle collaboration between employees and prevent serendipitous innovations. Because of this, modern offices are switching to “hybrid” layouts to try and bring the best of both worlds.



Hybrid layouts require employees to freely move between the office space with ease, which is where VoWiFi comes in. Within a true VoWiFi environment, users are able to stay unchained from a particular work place and still stay connected to their communication devices. Organizations can also maintain areas with a more open-concept layout while enabling mobile conferencing through wireless conferencing devices.



The Benefits of VoWiFi

Reduced Wired Infrastructure

Wiring or rewiring an entire office comes with a lot of physical restraints and costs, VoWiFi helps cut down on both installation time and infrastructure. The most obvious benefit to this is the lowered cost of setting up and managing a communications deployment, but there are a lot of other advantages to a low-wire setup as well.

- Maintenance and configuration of the wireless environment is easier and less costly. Adding in extra value for your client should they grow in the future and need to adjust their office layout.
- A VoWiFi office creates a more ergonomic environment, helping users stay organized and setup their workstations exactly how they like it.
- A wireless infrastructure will help support collaboration within your client's organization. Users can come together in-person while still communicating via wirelessly enabled devices with remote users or customers.



Grandstream's WiFi Solutions

Offering a truly mobile and wireless deployment option to your clients is huge. Through our partner, Grandstream, you can add powerful and affordable WiFi options to your portfolio. Take a look at what they have to offer.



GWN WiFi Access Points

Grandstream's robust WiFi access points offer high-performance networking, tremendous WiFi coverage range, and easy provisioning/management thanks to built-in controller. You can also take advantage of their cloud-based AP provisioning and management platform.

Desktop WiFi Phones

Maintaining the efficiency of desktop communications while limiting the need for a wired infrastructure, Grandstream offers mid-range and high-end WiFi phones. These devices focus on user productivity and call handling efficiency.



Portable WiFi Phone

The WP820 is Grandstream's feature-rich portable WiFi phone. By adding this device to your portfolio, you can offer your customers a solution to seamlessly move throughout a business while still staying connected and communicating efficiently.

WiFi Business Conferencing

Hybrid business environments require powerful conferencing in collaboration spaces. Through Grandstream, we offer WiFi enabled business conferencing to keep infrastructure ergonomic.

